

year 3rd

notes

19 yrs  
as a  
classroom  
teacher

Gail May 7/25/05 1986 started  
Textbook Adoption Supervisor - Evaluate  
and purchase instructional materials

On Pre-Qual + phase 2 CHees

Want to transition from printed  
materials to technology

Pre-Qual - define parameters  
Committee started before she became  
active (son was sick)

Phase 2 (Evaluation CHee) - proposals  
huge. Look at each major category  
compare what vendor said he could  
do against what we required.  
Knew there would be a 3rd committee  
Knew third committee was not going  
to use our results. Any of  
these vendors were good so lowest price would rule  
would have preferred our #1 choice but

Major categories - committees broken into sub  
CHees - <sup>on</sup> training + research. Sub-committee  
took its scores back to big committee.  
We scored up: (not like the Olympics)

we did  
get program  
from IBM  
by lease  
machine

Each smaller category we had points assigned.

Relying on our own staff for training would be a problem. We voted low if a vendor relied on our staff. Dell was charging us for training which was more training than Apple but Apple met minimum requirement.

Apple would be a problem re training

If Ph 2 C Hoo evaluated down in price, vendor might take something away

Gave reason why Ph 2 committee S/B on Ph 2. Fears went away when Alisa + Donna were assigned to Ph 3.

Donna not strong advocate of Apple

We can do it with Apple, albeit we'll have to do more training on our own.

Theresa a TCO Committee Total cost of ownership

Did not ever think she'd be on Ph 3 because Ph 2 committee was large

Personally shredded notes.

Scoring sheets doesn't know what happened  
to them.

\* Purchasing has a standard formula  
re price

Apple's Plan was to use our  
"Instructional Lead Teacher" to do  
Training in-house

Technology Integration Specialists

"You're  
talking  
to  
Linda  
tomorrow"

Linda Murrell adamant about size of screen  
+ install DVD.

Doesn't recall anyone bursting out of a  
meeting. Attended most of meetings.

K.M. started on committee as a member of CA DOE.  
Said that in Phase 3 all four  
#s went away

Facilities  
+  
Tech  
C/He

Mindy was nominated by Johnny Johnson  
Board member.