

7/21/05

Kim Quinn started 2/05

Weekly backup tasks - check with Lisa Gibbel
Each desk \$70 → Server w/ Titan
(outsourced)

Was Director of Tech - State of Maine
State of Georgia hired her

Applied for this position in 12/04
Started 2/1/05

Group wise for backup

Uses Microsoft Office

Have Mac + PC servers about 80% / 20%

RFP Process

10/04 - Brought in on Phase II
as a consultant from DOE

Part of team looking at proposals. We
scored those. Score everything but
price. Then score w/ price.

Dell leader w/out price.

Said computers were equal

Went on independent evaluation team - where
Apple got a poor rating.
(Dell + IBM highest scores at that time)

Donna Oliver contacted Kim to become involved.
She called her boss Deputy Super Mike
Hall. (Fall 2004) Hall puts Kim
in touch w/ Oliver.

Became she had other responsibilities, then come to meetings when she could

Pre-Qual - More company background not laptop + price background

Once you get to the finalists, the slate is wiped clean -

HP is dropped out and Dell, Apple, IBM and print system starts over for the BAKO

CIO - Chief Info Officer by the time

Phase 3 rolled around + she was on Phase 3

CIO position was empty for year Jan 04 - Feb 05

Oversee Technology Services

3 in house - Kim, Charles

100 Employees - Titan

7 Secty
↓
will be hiring one more

Chose

Apple because of price + what they provided
Service + support

extras not required
prof develop + training
3 gigs storage
5 mess trays
Addl Batteries

- Kim's understanding was that Apple was including complete frames

All of the companies were the same in providing insurance through a 3rd party

Redder, Beers and ~~Day~~ didn't score but attended

could have sworn

Would ask questions at the meeting

Elisa Kim, Susie and maybe Donna Oliver asked.

Doesn't know why huge group removed down.

Makes 118,500 - \$100,000 per salary

Diana McFab works for Robert Morales