

12-20-04 Superintendent Review Mtg. BFP 25-04

Donna gave an overview of the RFP process to date.

Gail explained rationale behind Program Inst. Eval. Scoring

Rinda Morell reviewed training component of the RFP Responses/Evaluation

John Graham reviewed imaging, installation, deployment scoring rationale.

Lisa Middle explained the pts awarded re warranty & support.

Brent Williams reviewed technical specs scoring.

Donna reviewed insurance scoring.

Do any proposals offer multiple payment plans?

Donna - yes - IBM

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Donna explained overall points breakdown & that 40 pts for price have not been used.

Gen
Reader

Q What were we looking for w/ Safety/Sec request?

A allow teacher to monitor student use - no one provided good solution not critical

Risa spoke to network impact analysts

Donna facilitated review of tabsheet
TCO

Risa explained what was meant by "dual network platform support"

Donna reiterated that one vendor was not compared to the other, but were compared to RFP requirements.

Qr-B Q Did specs drive cost up?

A No - gave all opportunity to come up or down?

Q What specs have we asked for that can give up?

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A Certain software upgrades & training aspects can be sacrificed

Q What recurring issues are there?
Bigger concerns

RM - Tech support is biggest factor

CO - What are key must haves?
Can go back to vendors with
specific requests?

RM - In BAPD, can do -

Q Partnership must be scored very
important. Visit sites & talk to
those who've partnered in this type
of environment

~~RM~~

Alisa explained what ACSO's experience
w/ HP/Compaq has not been good -

RM: DJ spoke to Finnett re partnership
to IBM - very favorable

Not 1:1 - Tech support relationship

CS - spoke re Winmax / Pemica ^{dot} cards - not
an option w/ Apple

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CO - Have card slot?

Background / "must haves"?

~~Dr B~~
Dr B

Next steps

Smaller group

Availability of spares & local support-key

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